

Head of Business Unit DACH (m/f/d)

Position: full-time, permanent

Location: Bad Homburg vor der Höhe, Germany

Starting date: as soon as possible

Who are we?

MYR Pharmaceuticals is a young German biotech company based in Bad Homburg. Our team is international and dynamic, and we value flexibility and teamwork, as we believe they are the key to success. We are continuously working on creating a comfortable workplace in which ideas are shared and discussed freely. Our lead product, bulevirtide, has a unique and innovative mechanism of action of HBV/HDV entry inhibition. Bulevirtide has received PRIME status (Priority Medicines) at the EMA (European Medicines Agency), breakthrough designation for treatment of chronic Hepatitis D at the FDA and has been granted Conditional Marketing Authorisation from EMA since July 2020.

What are we looking for?

We are growing and developing rapidly! To strengthen and support our team and to manage the DACH region, we are looking for a Head of the DACH Business Unit.

Your tasks

- Develop and implement strategy to achieve revenue expectations
- Incorporate policies and procedures of the company in business unit operations

- Monitor and review company's project activities and ensure that they are finalized within defined timelines and budget
- Building up and management of field force
- Build effective relationship with the clients so as to maintain good revenue increase for the organization
- Coordinate with other teams like the marketing team in order to develop plans for launching of new products, and then its implementation
- Develop and communicate the expectation levels and vision of the company to members of unit
- Coordinate with other heads of departments, integrating objectives and ideas for organizational growth

Your profile

The following qualifications are required for you to be eligible for this position:

Education

- Degree in life science or equivalent

Experience

- Min. 5 years of experience in pharmaceuticals

Language skills

- Fluency in German
- Excellent command of English

Soft skills:

- Ability to develop specific plans and goals to help in accomplishing tasks efficiently
- Ability to analyze information and evaluate results in order to make the best decision in solving problems
- Managerial and leadership abilities
- Ability to work under pressure and tight schedule
- Strong marketing skills
- A highly entrepreneurial and creative approach to taking advantage of commercial opportunities

What we offer

At MYR Pharmaceuticals we are looking for unique employees for our unique product. In our team, instead of building walls between different departments, we tear them down together. Our small team is open and international, and we love brainstorming and discussing ideas together. We all believe that is the best way for everyone to grow and develop.

If this sounds interesting to you, and you see yourself as a part of our team, please get in touch with us without hesitation! Please send us your CV and cover letter, letting us know which position you are applying for. We are looking forward to meeting you!

For any further information, please do not hesitate to contact us via the E-Mail address which you can find below.

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